



MUNKYA
TECH SOLUTIONS

COMPANY PROFILE.

Reliable Tech Hardware for Modern Tanzania

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NAVIGATION

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01

INTRODUCTION & OVERVIEW



Munkya Tech Solutions bridges the gap between world-class technology hardware and the Tanzanian market — delivering quality products, expert installation, and dependable ongoing support to businesses and homes across Dar es Salaam.

Munkya Tech Solutions (MTS) is a Tanzanian technology hardware company headquartered in Dar es Salaam, established with a clear mandate: to make reliable, professional-grade technology accessible to Tanzanian businesses, institutions, and households. Operating under the domain **mts.co.tz**, Munkya Tech Solutions has built a reputation for combining quality hardware sourcing with certified installation and responsive after-sales support.

Tanzania's rapidly growing economy demands technology infrastructure that can keep pace — from IP-based security systems protecting businesses and families, to enterprise networking solutions enabling seamless operations, to laptops and computer hardware empowering the country's growing workforce. Munkya Tech Solutions was founded to meet this demand head-on, offering a one-stop solution for all hardware technology needs.

Our team comprises certified technology professionals with hands-on experience across security systems, structured networking, smart building automation, and computing hardware. Every solution we deliver is tailored to the client's operational context — whether that is a corporate head office requiring enterprise-grade networking, a retail chain deploying CCTV surveillance, or a school equipping a computer lab with laptops and peripherals.

DSM	B2B & B2C	6+	12+	End-to-End
Headquartered	Client Base	Service Pillars	Product Categories	Supply to Support

We serve a diverse client base spanning corporate enterprises, SMBs, government bodies, NGOs, educational institutions, and private residences. Our approach is built on three pillars: **Quality** — sourcing hardware that performs reliably in Tanzania's environment; **Expertise** — deploying certified professionals for every installation and configuration; and **Partnership** — maintaining long-term relationships with clients through proactive support and technology upgrades.

Munkya Tech Solutions is fully committed to contributing to Tanzania's digital transformation journey — ensuring that modern technology is not just available, but properly implemented and sustainably maintained across the country.

02

VISION, MISSION & CORE VALUES

OUR VISION

To be Tanzania's most trusted and comprehensive technology hardware partner — empowering businesses, institutions, and households with reliable, modern solutions that drive productivity and security across the nation.

OUR MISSION

To source, supply, install, and support high-quality technology hardware for Tanzanian clients — delivering end-to-end solutions backed by expert professionals, genuine products, and a commitment to lasting client satisfaction.

WHAT DRIVES US

Core Values

Quality First

Every hardware product we supply is vetted for durability, warranty coverage, and fitness for the Tanzanian operating

Professional Integrity

We operate transparently, price honestly, and deliver what we promise. Our reputation is built on the trust of every client we

Reliability

We understand that downtime costs money. We commit to rapid response times, quality installations that minimise faults, and

Innovation

We continuously evaluate emerging hardware technologies and smart systems to bring forward-thinking solutions to our clients

Client Partnership

We build long-term relationships — not one-off transactions. Our clients have a dedicated point of contact and receive proactive

Technical Excellence

Our technicians are certified and continuously trained. We stay current with global hardware trends to ensure our clients always

Local Understanding

We know Tanzania's infrastructure landscape intimately — power fluctuations, connectivity challenges, climate conditions

Community Impact

We are proud to be a Tanzanian business contributing to the country's digital transformation, creating jobs, and building local

03

OUR PRODUCTS

Munkya Tech Solutions supplies a comprehensive range of technology hardware products sourced from globally recognised brands and carefully selected for performance and reliability in the Tanzanian market. Our product portfolio spans six major categories, enabling us to serve as a single-source hardware partner for clients of all sizes.

Security & Surveillance

- IP & Analog CCTV Cameras
- PTZ & Dome Cameras
- Solar-Powered Wireless Cameras
- Network Video Recorders (NVR)
- Digital Video Recorders (DVR)
- Video Management Software (VMS)
- CCTV Monitoring Tablets

Networking & Connectivity

- Enterprise Routers & Firewalls
- Managed & Unmanaged Switches
- Wi-Fi Access Points & Controllers
- Fibre & UTP Patch Panels
- PoE Injectors & Switches
- Network Cabinets & Racks
- Structured Cabling Materials

Access Control Systems

- Biometric Fingerprint Readers
- Card & RFID Access Controllers
- Video Doorbell & Intercoms
- Electric Locks & Barriers
- Visitor Management Systems
- Turnstile & Gate Controllers

Laptops & Computing

- Business Laptops (HP, Dell, Lenovo)
- Gaming & Creator Laptops
- Desktop Computers & Workstations
- All-in-One PCs
- Mini PCs & Thin Clients
- Tablets & 2-in-1 Devices

Computer Peripherals

- Monitors & Displays
- Keyboards, Mice & Headsets
- Printers & Scanners
- External Storage (HDD/SSD)
- USB Hubs & Docking Stations
- Webcams & Video Conferencing
- UPS & Power Protection

Smart Systems & Power

- Smart Home Automation Hubs
- Smart Lighting Controllers
- Solar CCTV Power Kits
- UPS Systems (Home & Enterprise)
- Surge Protectors
- Backup Power Solutions

All products are sourced from authorised distributors and carry manufacturer warranty. Munkya Tech Solutions can procure hardware on request beyond this listed portfolio — contact us with your specifications.

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OUR SERVICES

Beyond supplying hardware, Munkya Tech Solutions delivers a full spectrum of professional services — from initial consultation and system design through to installation, configuration, training, and long-term support. Our service model ensures that every technology solution we deliver is properly implemented and continues to perform at its best.

01

Security System Design & Installation

We design and install comprehensive security solutions tailored to the client's premises and risk profile. This includes IP camera placement planning, NVR/DVR configuration, remote monitoring setup, cable routing, and user training. We handle residential, commercial, and industrial security projects of all scales — from a single camera to a multi-site enterprise deployment with centralised management.

02

Network Infrastructure & Structured Cabling

Our network engineers design and deploy reliable, scalable network infrastructure for offices, warehouses, hotels, schools, and other facilities. Services include full structured cabling (Cat6/fibre), rack and cabinet installation, switch and router configuration, Wi-Fi network planning and deployment, firewall setup, and VLAN segmentation. We deliver networks built to enterprise standards at Tanzanian market pricing.

03

Access Control System Deployment

We supply and install biometric, card-based, and hybrid access control systems — securing entrances, server rooms, offices, and restricted areas. Our access control installations include hardware mounting, software configuration, user enrolment, integration with CCTV systems, and full administrator training. We also maintain and upgrade existing access control infrastructure.

04

Laptop, Desktop & Computing Hardware Supply

We supply business laptops, desktops, workstations, all-in-ones, and peripherals from leading global brands including HP, Dell, Lenovo, and others. We can configure devices to client specifications prior to delivery — including OS installation, software setup, domain joining, and asset tagging. Bulk orders for corporates, government, and educational institutions are handled with dedicated account management.

05

IT Hardware Maintenance & Support

Our after-sales support service keeps your technology infrastructure running at optimal performance. We offer scheduled preventive maintenance contracts, on-call reactive support, hardware diagnostics, component replacement, and firmware/software updates for all hardware we supply and install. Response time SLAs are available for corporate clients requiring guaranteed support windows.

06

Remote Monitoring Setup & Management

We configure and commission remote monitoring systems that allow business owners and security teams to view live and recorded footage, receive motion alerts, and manage access control from any device anywhere in the world. We integrate mobile apps, web dashboards, and cloud storage as part of our remote monitoring deployments, with ongoing technical support for the life of the system.

07

Smart Systems & Home Automation

For residential and commercial clients interested in smart building technology, we supply and install smart lighting, automated gate controllers, smart door locks, energy monitoring systems, and integrated home/office automation hubs. Our smart system installations are designed for reliability and ease of use, with full user training and remote management capabilities.

08

Technology Consultation & Project Management

For clients planning significant technology investments, we provide consultation services covering requirements analysis, technology selection, budget planning, and project management. Our consultants help organisations avoid costly mistakes, future-proof their infrastructure, and achieve maximum return on their hardware investment. We have experience advising businesses, NGOs, schools, and government entities on technology procurement and deployment strategy.

05

WHY CHOOSE MUNKYA TECH SOLUTIONS



We don't just sell hardware — we solve problems. Every client engagement begins with understanding your specific needs, and ends only when your system is running flawlessly and your team knows how to use it.

In a market flooded with hardware vendors, Munkya Tech Solutions differentiates itself through a combination of technical depth, service commitment, and genuine local knowledge. Here is why leading organisations across Dar es Salaam choose MTS as their technology partner:

One-Stop Technology Partner

From security cameras to laptops to networking infrastructure — we supply, install, and support everything under one roof.

Genuine Products & Warranties

We source exclusively through authorised distribution channels. Every product we supply comes with manufacturer warranty and

Transparent Pricing

We provide clear, itemised quotations with no hidden fees. Our clients know exactly what they are paying for — hardware,

Scalable Solutions

Whether you are a single-office SMB or a multi-site enterprise, our solutions are designed to scale. We plan for your future

Certified Professionals

Our installation and support team comprises trained and certified technology professionals. Every installation follows

Local Expertise

We understand Tanzania's unique infrastructure environment — including power reliability issues, connectivity considerations,

After-Sales Commitment

Our relationship with a client does not end at delivery. We provide structured maintenance contracts, rapid-response

Fast Procurement & Delivery

Through our established supplier relationships, we can source and deliver most standard hardware within short lead times

06

OUR CLIENTS & SECTORS SERVED

Munkya Tech Solutions has delivered technology hardware solutions to clients across a broad range of sectors in Dar es Salaam and beyond. Our clients range from dynamic SMBs and corporate head offices to NGOs, educational institutions, hospitality businesses, and private residences. Below is a representative overview of the sectors and client types we serve.

Corporate & Offices

- Head office security systems
- Enterprise networking & Wi-Fi
- Laptop & workstation supply
- Access control & visitor mgmt
- IT hardware maintenance

Hospitality & Hotels

- Hotel CCTV surveillance
- Guest network infrastructure
- Smart door lock systems
- Remote monitoring setup
- Computer hardware for reception

Education Institutions

- Computer lab setup & laptops
- Campus networking
- School security systems
- Interactive display hardware
- IT support & maintenance

NGOs & Development Orgs

- Office security systems
- Laptop & device supply
- Network infrastructure
- Hardware procurement
- After-sales support

Retail & Warehousing

- Retail CCTV & surveillance
- Access control for stockrooms
- Warehouse networking
- POS hardware peripherals
- Solar security cameras

Residential

- Home security cameras
- Smart door & gate access
- Home network & Wi-Fi
- Home automation systems
- UPS & power protection

Healthcare Facilities

- Clinic & hospital CCTV
- Access control for wards
- Medical administration PCs
- Network infrastructure
- Hardware support contracts

Government & Public Sector

- Office security systems
- Government laptop supply
- Structured cabling projects
- Access control
- Hardware maintenance SLAs

Every client engagement is treated with the same level of professionalism and attention to detail — regardless of project size. We are proud to have built lasting relationships across these sectors and continue to grow our client base through referrals and reputation.

GET IN TOUCH

Contact Information



Ready to upgrade your technology? Get in touch with our team today for a free consultation and quotation. We are ready to help you find the right solution.

Phone +255 767 488 311

Call us for immediate assistance or to book an on-site consultation.

Email info@mts.co.tz

Send us your requirements and we will respond with a detailed quotation within 24 hours.

Website www.mts.co.tz

Visit our website to browse our product catalogue and learn more about our services.

Location Dar es Salaam, Tanzania

We serve clients across Dar es Salaam with on-site visits available throughout the city.

Business Hours

Monday – Friday: 8:00 AM – 6:00 PM

Saturday: 9:00 AM – 3:00 PM

Sunday & Public Holidays: Emergency support available on request.



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